Second Quarter 2021 Results Presentation



August 2021

Sustainability Award Silver Class 2021

S&P Global

### **≥** LATAM

# Second Quarter 2021 Highlights of LATAM group



#### **Operations & Network**

- Operated 30.9% of ASKs compared with the same quarter of 2019
- Operations were 24.9% of ASKs in April, rising to 36.9% of ASKs in June
- Forecast reaching over 50% capacity by the end of third quarter

### **Cargo Business**

- Revenues increased 37.5%, though total capacity decreased 28%, compared to 2019
- Cargo represented 41.7% of total revenues (vs. 11.4% in 2Q19)
- Freighter capacity increased 24% vs 2019 with historic utilization levels
- Load factors reached 68.0%

### Financial & Chapter 11



- Liquidity of US\$2.3 billion as of June 30, 2021 (US\$1.5 bn in cash + US\$800 bn in undrawn DIP financing facility)
- Financial Debt's nominal value totaled US\$7.9bn
- Exclusivity period for LATAM to file Plan of Reorganization through September 15, 2021

#### **Recent Highlights**



- Launch of long-term sustainability strategy which includes a carbon-neutral LATAM by 2050 and zero waste to landfills by 2027
- Recognized by Official Airline Guide (OAG) as most punctual in the world, based on OTP between January and June 2021
- Concluded negotiations and filed agreements to allow the group to reach 95% of its fleet needs

# Second Quarter 2021 Financial Summary

(US\$ Millions)	2 <b>Q21</b>	2 <b>Q20</b>	Change	2 <b>Q19</b>	Change	
Total Operating Revenues	<b>889</b>	<b>572</b>	55.4%	2,370	-62.5%	
Passenger	456	123	270.6%	2,020	-77.4%	
Cargo	370	319	16.1%	269	37.5%	
Others	63	130	-51.7%	81	-22.4%	
<b>Total Operating Costs</b>	<b>-1,246</b>	- <b>1,267</b>	- <b>1.6</b> %	<b>2,330</b>	- <b>46.5</b> %	
Fuel	-267	-77	246.8%	-721	-62.9%	
Ex-fuel	-979	-1,190	-17.7%	1,608	-39.1%	
Operating Income	<b>-358</b>	- <b>695</b>	- <b>48.5</b> %	<b>40</b>	n.m.	
Operating Margin	-40.3%	-121.5%	-81.2 p.p.	1.7%	-42.0 p.p.	
Net Income	-770	-890	-13.5%	-63	n.m.	
EBITDA	<b>-89</b>	-388	- <b>77.1</b> %	<b>392</b>	- <b>122.7</b> %	
EBITDA Margin	-10.0%	-67.8%	57.8 p.p.	16.5%	-26.5 p.p.	

## Total Operating Costs decreased 46.5% versus 2019

Passenger ASK (millions)		Average Num	per of Employee	es (thousands)	Total Operating Costs (MMUS\$)		
-69.1%		-31.4%			-46.5%		
34,836	10,755	40,70	6 2	7,914	2,330	1,246	
2Q19	2Q21	2Q19	) 2	2Q21	2Q19	2Q21	
Total Costs US\$A	۸M	2Q21	2Q20	Change	2Q19	Change	
Fuel Cost		267	77	-59.3%	721	<b>-62.9</b> %	
Wages & Benefits		232	174	33.4%	432	46.3%	
Fleet Cost <sup>1</sup>		372	447	-16.7%	460	-19.1%	
Others <sup>2</sup>		360	569	-36.7%	716	-49.8%	
Operating Costs		1,246	1,267	-1.6%	2,330	-46.5%	

1) Includes cost of Depreciation & Amortization + Aircraft Maintenance. PBH variable fleet cost not reflected in P&L due to IFRS accounting standards, but has resulted in reduced cash flows.

2) Includes cost of Commissions to Agents + Other Rental and Landing Fees + Passenger Services + Other Operating Expenses

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### Second Quarter 2021 Credit Metrics

### **Financial Debt Position**

2,498

7,882

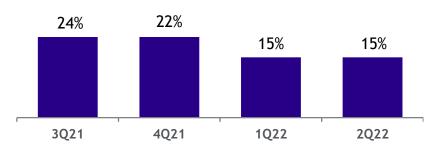
June 2021

Lease liabilities (US\$ MM)

### Cash and Equivalents as % of LTM revenues



### Fuel Hedge (% consumption)





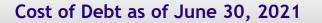
2,992

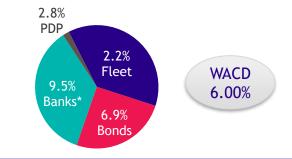
7,822

March 2021

Financial Debt (US\$ MM)

#### \*Includes DIP financing





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