

First Quarter 2009 Results Presentation April 29, 2009

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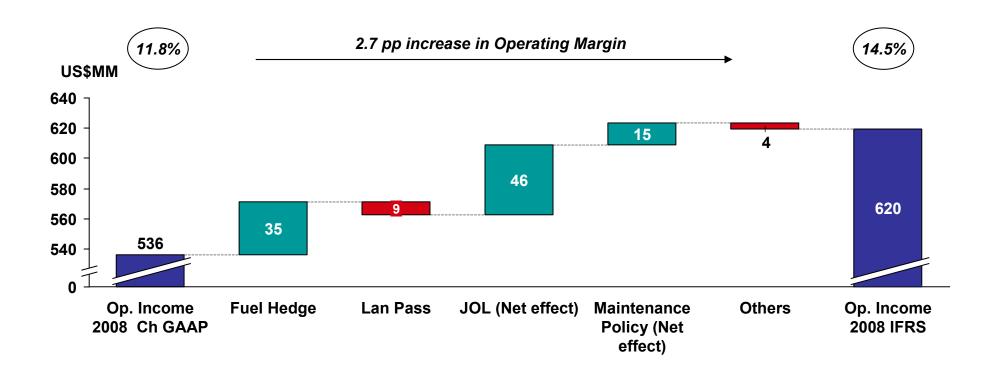
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Main effects on LAN's Financial Statements

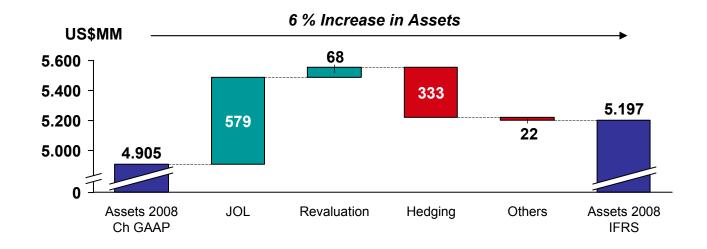
According to regulations issued by the Chilean Securities and Exchange Commission, as of 1Q09 LAN has adopted International Financial Reporting Standards (IFRS). The main differences vs. Chilean GAAP are:

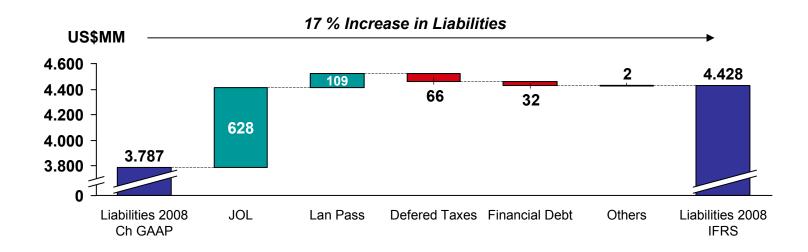
- → "Japanese Operating Leases" (JOL): 17 aircraft. These were accounted for as Operating Leases under Chilean GAAP; under IFRS, they will be accounted for as Assets and their corresponding debt will be recognized under Liabilities.
- → Frequent Flier Program "LANPASS": Miles will be accounted for at their economic value and will be recognized as revenue at the moment they are flown.
- → Sales Discounts: Sales Discounts and Commissions previously recognized as a cost are now shown net of Revenues.
- → **Hedging:** Realized gains/losses from fuel hedging are recognized as Operating Costs; mark to market value of outstanding contracts will be recognized in an Equity account.
- → Maintenance Policy: Heavy maintenance of leased fleet is now capitalized and depreciated.

Effect on LAN's FY2008 Operating Margin

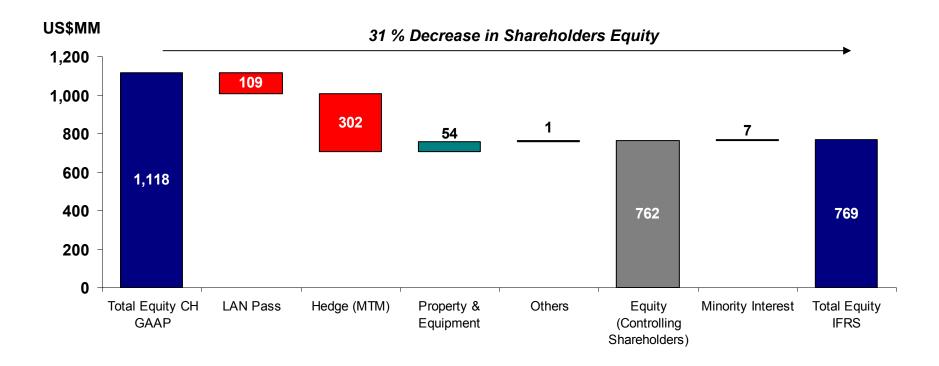


Effect on LAN's 2008 Balance Sheet





Effect on LAN's 2008 Balance Sheet



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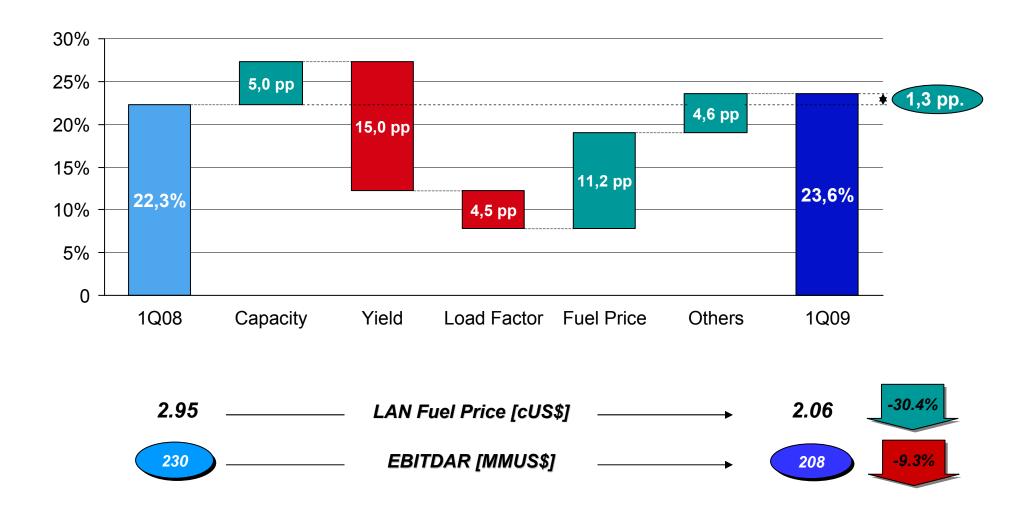
1Q09 Highlights

- Total Revenue decline of 14.5% in 1Q09 more than offset by lower fuel costs.
- **Margins** affected by US\$58 MM fuel hedge loss. Excluding fuel hedge, Operating Margin for 1Q09 reached 19.9% and EBITDAR Margin reached 30.2%.

US\$ millions	1Q08	1Q09	% Chg
Total Revenues	1,032	882	(14.5%)
Total Operating Expenses	(882)	(764)	(13.4%)
Operating Income Operating Margin Operating Margin (ex fuel hedge)	150 <i>14.5%</i> 14.4%	118 <i>13.4%</i> 19.9%	(21.0%) (1.1 pp) 5.6 pp
Net Income	100	65	(34.7%)
EBITDAR* EBITDAR Margin EBITDAR Margin (ex fuel hedge)	230 22.3% 22.1%	208 23.6% 30.2%	(9.3%) 1.3 pp 8.1 pp

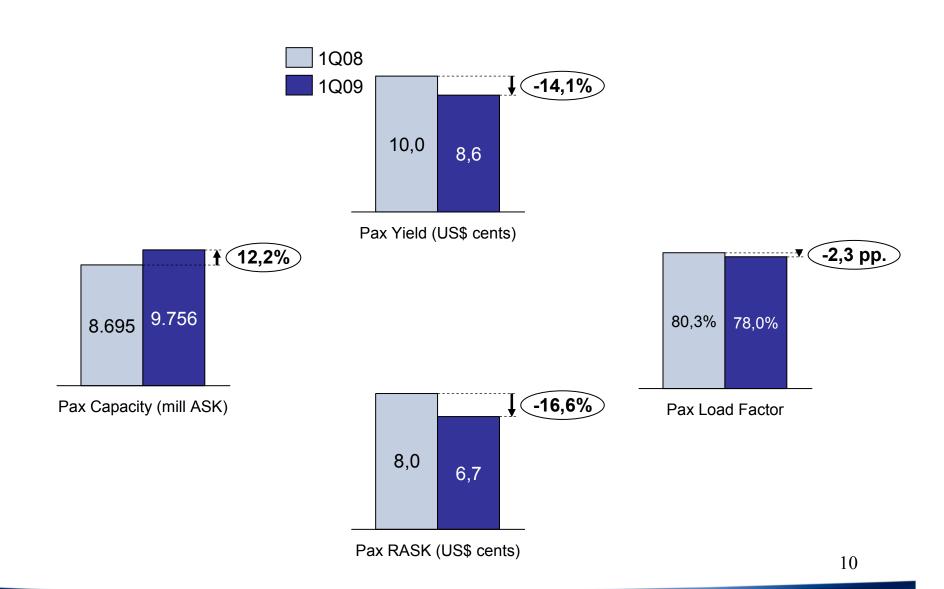
^{*} EBITDAR = Operating income + depreciation & amortization + aircraft rentals

1Q09 - Increase in EBITDAR Margin Driven by Lower Fuel Costs



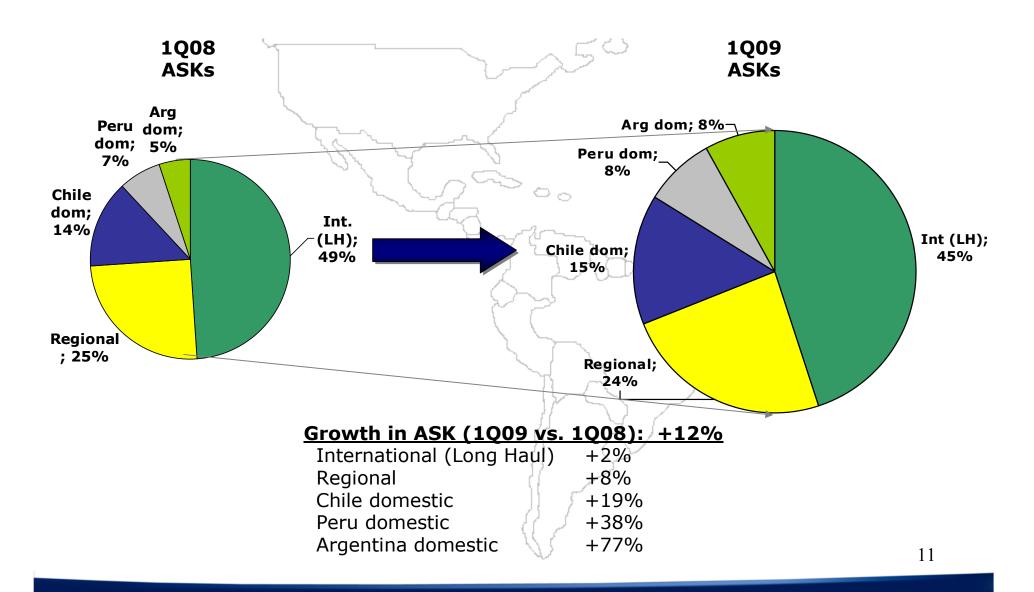
Passenger Business Revenue Decreases 6.4%

Traffic growth of 8.9% offset by 14.1% decrease in yields.



Important Growth in all Passenger Operations

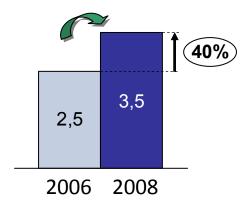
Domestic operations were the main drivers of ASK growth in the passenger business



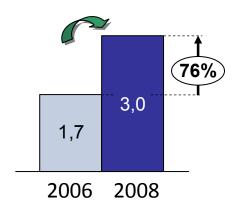
2nd Year Anniversary of "Low Cost" Model

Domestic markets positively impacted by "low cost" model implemented in 2007

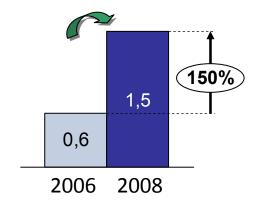
Chile (Pax MM)



Perú (Pax MM)



Argentina (Pax MM)



LAN Ecuador: New Domestic Operation

Lan Ecuador Destinations

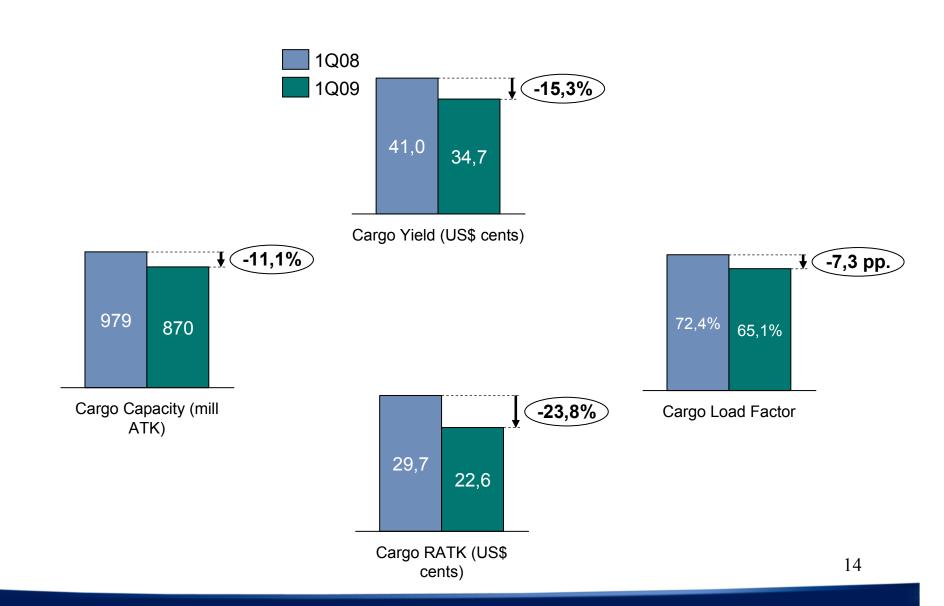


Highlights

- → New operation started in April 6th with 2 A318 aircraft.
- → LAN Ecuador will provide the best connectivity between domestic & international markets.
- → Authorization granted to operate the following routes:
 - → Guayaquil-Quito-Guayaquil
 - Guayaquil-Cuenca-Guayaquil
 - Quito-Cuenca-Quito
 - Quito/Guayaquil-Galapagos-Guayaquil/Quito

Cargo Business Revenue Decreases 32.3%

Capacity reduction of 11.1% in line with 20.1% decline in traffic.



New Cargo Operations in South America



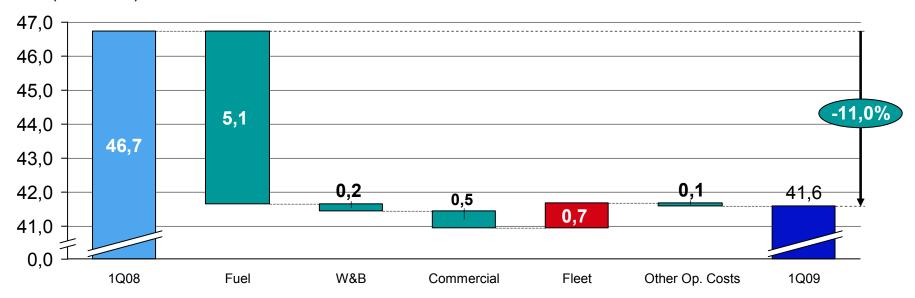


- → New Colombian affiliate started operations in March 2009
- → Colombia is the largest air cargo market in Latin America in terms of exports to USA (Estimated volume of 200 thousand tons annually)
- → This new operation will increase connectivity between Colombia and the rest of the region, USA and Europe

- → During March 2009, ABSA began domestic operations in Brazil
- → Sao Paulo Manaus is the first domestic route operated by ABSA
- → Domestic operations in Brazil will consolidate LAN Cargo's network in the region

1Q09 - Cost Analysis

CATK (US\$ cent)



- Unit costs decreased 11.0% in 1Q09 driven by:
 - <u>Fuel costs</u> decreased 30.1% driven by a 48.3% decline in fuel prices which was offset by a US\$57.9 million fuel hedge loss.
 - <u>Wages & Benefits</u> decreased 3.4%, driven mainly by the impact of the devaluation of domestic currencies in the region, partly offset by the increase in average headcount during the quarter.
 - Commercial costs decreased in the quarter driven by a 19.5% reduction in commissions.
 - <u>Fleet Costs</u> increased 11.3% mainly due to the incorporation of 20 new aircraft.
 - •Other Operating Costs decreased 8.3% driven by lower sales cost and onboard sales costs.

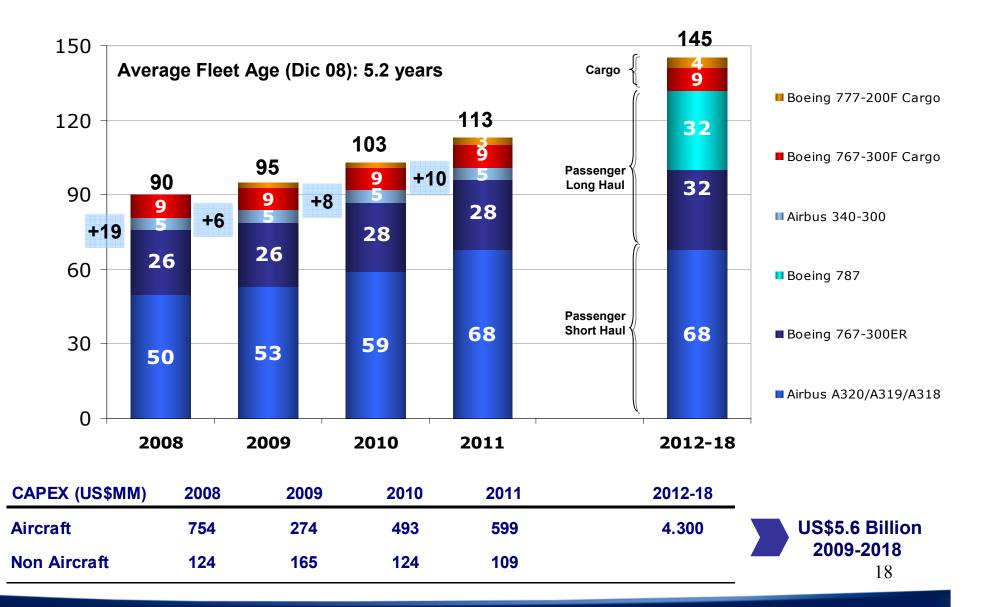
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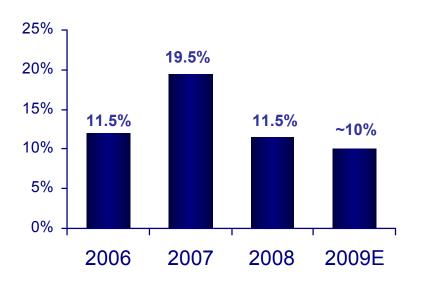
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Fleet Plan

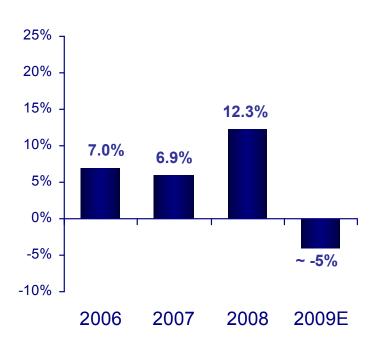


2009 Estimated Capacity Expansion

Passenger ASK Growth



Cargo ATK Growth



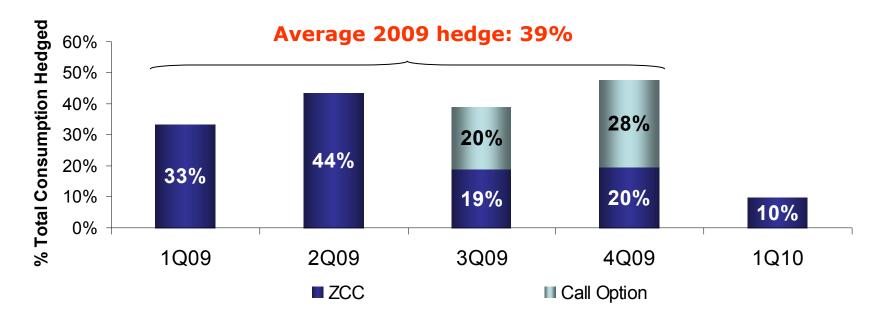
Solid Financial Position

- → Fitch recently affirmed the company's rating at "BBB" with an outlook of "Stable". LAN is one of the few investment grade airlines in the world.
- →1Q09 Cash Balance: US\$477 million, representing 11% of LTM revenues.
- → LAN expects to raise approx. US\$250 million in bilateral loans in the Chilean market during 2009 in order to enhance its liquidity position

Fuel Hedging

Fuel Hedging Program 2009-2010

ZCC Floor *	US\$107	US\$104	US\$94	US\$92	US\$92
Call Option**	-	-	US\$ 70	US\$ 70	-



^{*}ZCC corresponds to a price range with a ceiling of US\$140/Bbl and an average floor of US\$101/Bbl for FY2009

^{**}Call Options have been taken for Q3 and Q409, with a strike price of US\$ 70/Bbl



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