



**Results Presentation** 

# Second Quarter 2022

August 2022

Sustainability Award Silver Class 2022

S&P Global

# Second Quarter 2022 Highlights of LATAM group



# **Operations & Network**



- Operated 72.6% of second quarter 2019 levels, while maintaining a load factor of 80.2%. This compares with an operation of 68.2% during 1Q22 versus 2019.
- Passenger yields posted a 36.8% increase versus 2021, corresponding to a 18.5% increase against 1Q22.
- As part of the cargo fleet conversion plan, during the period the group received two additional converted freighters (one during the second quarter and another one by the end of July).

## **Financial Results**



- Revenues amounted to US\$2,226 million,
  6.1% below 2019 levels but +150.5% vs 2021
  - Passenger revenues were down 15.2% compared to 2019 (and +276.0% vs 2021).
  - o Cargo revenues increased 71.9% compared to 2019 (and +25.0% vs 2Q21).
- CASK ex-fuel was US\$5.8 cents, decreasing 36.4% versus the same quarter of 2021.
- Financial debt totaled US\$8.43 billion.

# Second Quarter 2022 Highlights of LATAM group



## Chapter 11



- On June 18, 2022, the U.S. Bankruptcy Court confirmed the approval of LATAM's Plan of Reorganization
- At Extraordinary Shareholders' Meeting held on July 5, shareholders approved LATAM's new capital structure as presented in the Plan, receiving support from 99.8% of the shares present or represented at the Meeting.
- LATAM initiated the registration process of the Plan's instruments in Chile on July 8 with the submission of the application with the CMF (Comisión para el Mercado Financiero).

## Sustainability



### Climate Change:

- Seeking to incorporate Sustainable Aviation
   Fuel to 5% of total fuel consumption by 2030
- Agreement to explore Direct Air Carbon Capture and Storage (DACCS) technologies.

#### Shared Value:

 New cooperation agreements with ANIQUEM (Peru), the Environmental Ministry (Ecuador) and the Firemen of Chile.

### Circular Economy:

 "Recycle your Trip" program was implemented in Peru and continued to expand in Colombia.

# Second Quarter 2022 Financial Summary



(US\$ Millions)	2 <b>022</b>	2 <b>Q21</b>	Change	2 <b>Q19</b>	Change
<b>Total Operating Revenues</b> Passenger Cargo Others	<b>2,226</b> 1,714 463 50	<b>889</b> 456 370 63	<b>150.5%</b> 276.0% 25.0% -20.6%	<b>2,370</b> 2,020 269 81	-6.1% -15.2% 71.9% -38.4%
<b>Total Operating Costs</b> Fuel Ex-fuel	<b>-2,412</b> -949 -1,463	<b>-1,246</b> -267 -979	<b>93.5%</b> 254.8% 49.4%	<b>-2,330</b> -721 -1,609	<b>3.5%</b> 31.5% -9.1%
Operating Result Operating Margin	<b>-186</b> -8.4%	<b>-358</b> -40.3%	- <b>48.0%</b> 31.9 p.p.	<b>40.2</b> 1.7%	<b>n.m.</b> -10.1 p.p.
Net Income	-523.2	-769.6	-32.0%	-62.8	732.9%
<b>EBITDA</b> EBITDA Margin	<b>97.5</b> 4.4%	<b>-88.9</b> -10.0%	<b>n.m.</b> 14.4 p.p.	<b>391.9</b> 16.5%	<b>-75.1%</b> -12.2 p.p.

# LATAM group has been able to maintain most cost lines below 2019 levels 🦻 in a context of elevated jet fuel price



CASK ex-fuel of US\$5.8 cents in the 2Q22, improving 36.4% from the same period in 2021.

Over US\$900 million in annual, go-forward savings resulting from cost reduction initiatives.



Total Costs US\$MM	2Q22	2021	Change (%)	2Q19	Change (%)
Fuel Cost	949	267	254.8%	721	172.6%
Wages & Benefits	290	232	24.8%	432	-33.0%
Fleet Cost <sup>1</sup>	502	387	29.7%	460	9.2%
Others <sup>2</sup>	672	360	86.7%	716	-6.3%
Operating Costs	2,412	-1,246	93.5%	-2,330	-3.5%

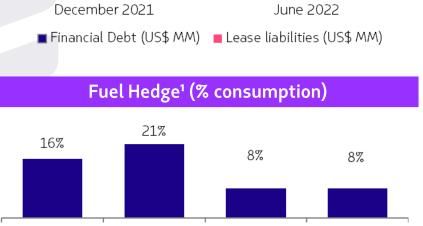
Includes cost of Depreciation & Amortization + Aircraft Maintenance + PBH variable fleet cost.

Includes cost of Commissions to Agents + Other Rental and Landing Fees + Passenger Services + Other Operating Expenses

# Second Quarter 2022 Credit Metrics



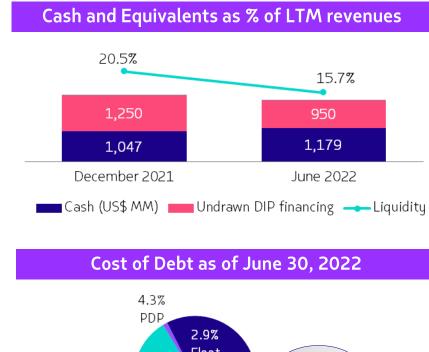


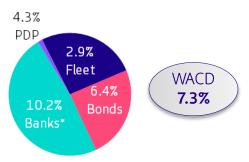


1Q23

2023

4022





Source: Financial Statements June 2022 (1) As of July 31, 2022
\*Includes DIP financing

3Q22



Next steps in the Plan of Reorganization implementation process



#### **Effective Date**

Date on which the issuance of Class A, B and C of convertible bonds and the new shares of the company will take place

Fourth quarter\*

October 14, 2022: DIP financing maturity date





**Results Presentation** 

# Second Quarter 2022

August 2022

Sustainability Award Silver Class 2022

S&P Global